The Minnesota Chemical Co.

Our 97th Year! • www.minnesotachemical.com

November 2012 • Issue #573

Our Customers

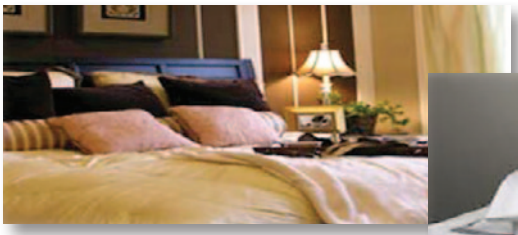
Souris Valley Suites

Minot, ND

The all-suite extended stay Souris Valley Suites in Minot, North Dakota, was designed with the needs of extended stay guests in mind. There are 136 suites and a complimentary hot breakfast for all guests. Other onsite amenities at our Minot hotel include our Grillin Pavilion, Evening Managers Reception, Bakken Lounge, Fitness Center, and Valley Market where you can purchase an array of items that you may need during your stay. General Manager Carmelle Colcord, a native of Wausau, WI opened the hotel in 2011 and welcomes you to Minot.

Hospitality Laundries

Introducing a more economical approach to hospitality:



U.N.X. INCORPORATED 3 PRODUCT SYSTEM

Specifically Designed for Hospitality

BOON—Heavy Duty Detergent

$110.00/5 gallons

Alkali and detergent combined together in one product to save time and money! Powerful detergency! Light floral scented detergent.

DAZZLE—Neutral Detergent

$49.00/5 gallons

Mild detergent formulated to combat hospitality type soils. Powerful detergency! Fresh scented detergent.

CLOR-BRITE—Chlorine Bleach

$38.00/5 gallons

Achieve the whitest whites while minimizing expenses.

FLO-FRESH—Fabric Softener

$68.00/5 gallons

Towels and bed linens have never been softer and more fragrant. Lavender/lilac scented fabric softener.

Designed to Meet the Problem at Hand!

Quality Results While Saving Time & Money!

Free on-site stain removal demonstrations. Please contact your MCC rep for more details.

2285 Hampden Ave.
St. Paul, MN 55114
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630

Waverly, IA
319-352-4338

Equipment Department Manager: Mike Baker
Service Manager and Equipment Coordinator: Jim Garcia
Equipment Sales: Terry Anderson, Daniel Baker, John Danielson, Denny Franson, Mike Tungesvick, James Baker

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Chad Reisinger, Steve Reuscher, Denny Storelee
Supply Department Manager: Stephen Baker
Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker
City Desk: Dorci Cerrato
Parts: Barbara Swanson, Manager; Al Langevin, Assistant

Warehouse: Bruce Edwards, Mike Tischler
Purchasing/Accounts Payable: Chris Schiefelbein
Front Office: Anita Skinner
Accounts Receivable/Credit: Liz Douglas
Controller: Kwen Johnson

Synergy

The entire Minnesota Chemical Company non-coin laundry sales staff visited St. Louis in October for Milnor – Chicago Dryer Synergy Meetings. Our staff meet with sales and ownership staff from distributors from all over the world. Chicago and Milnor are distributor based so customers have the value of the worldwide network behind every sale.

Staff viewed the latest installation of newest technologies at Faultless Linen and received training on Chicago Dryer and Milnor products. There were also presentations by American Dryer Corporation and Energenics – lint filters, carts washers and lint removal systems.

James Baker, Mike Tungesvick, Mike Baker with Tom Kindy of Chicago Dryer.

Gary Gauthier of Milnor with Mike Tungesvick, Denny Franson and Mike Baker.

Denny Franson and Mike Tungesvick with a Budweiser Clydesdale from the flagship Budweiser St. Louis Brewery.

Stain Removal

SoGo® "1"

Enzyme-Activated Digester / Stain Removing Detergent

SoGo "1", an enzyme-activated digester / stain removing detergent, safely removes a wide variety of protein stains including heat set blood, food and grass, as well as many other body substances you may not want to handle directly. Since customers want their garments back stain free, SoGo "1" can help you earn a spotless reputation.

SoGo "1" is easy to use on the spotting board for localized stains, as a soak for large stains, or in the laundry wheel for bulk stain removal. Its enzymes break down protein stains and its detergents flush them away. Since SoGo "1" is effective at temperatures between 100 and 140º F, it's easy to get good results. And since its powdered enzymes are encapsulated, SoGo "1" shouldn't irritate your nose or throat, and has virtually unlimited shelf life.

SoGo "1" is available in convenient 1 lb jars, 10 lb pails and 50 lb drums, and is a component of the SoGo Reclamation System and of the SoGo Medicinal Stain Removal System.

1 lb. Jar
$15.00

SoGo® "Mildew Specific"

Warm weather and moist linen leads to mildew stains. SoGo "Mildew Specific" is a powdered laundry stain remover whose unique, controlled chlorine bleaching action safely removes both deep-seated and surface mildew. SoGo "Mildew Specific" can be used on 100% cotton, 100% polyester and poly-cotton blends, on both whites and color-fast colors. Put your mildewed linens back in service.

10 lb. Pail
$193.00

Special Discount On Spic-N-Span RTU Disinfectant Spray

8 X 32 oz. spray bottles per case. List price $55.00 per case…

Special Price
$49.00 Per Case!

Spic and Span® Disinfecting All-Purpose Spray & Glass Cleaner

Powerful 3-in-1 formula helps improve cleaning productivity and simplifies cleaning while saves time in one easy step. Spic and Span replaces a glass cleaner, an all-purpose cleaner, and a disinfecting cleaner. Cleans stainless steel. Hospital-grade disinfectant, bactericide, fungicide, virucide*, and deodorizer. EPA Registration No. 6836-245-3573 *Influenza A2 Hong Kong, *Respiratory Syncytial Virus (RSV), *Vaccinia, *Herpes Simplex Type 1, *Herpes Simplex Type 2, *HIV-1

Equipment

NEW WASHER/EXTRACTORS IN STOCK

— MILNOR 30015T5E, 40#, 4 PROGRAM, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/1 or 3 ..... LIST $10,195

— MILNOR 30015T5X, 40#, EP EXPRESS, MICRO, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/3 ..... LIST $11,395

— MILNOR 30015V7J, 40# EP PLUS, MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, 7 SPEEDS, 208/240/60/3 ..... LIST $11,945

— MILNOR 30022T5E, 60#, 4 PROGRAM, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/3 ..... LIST $10,525

— MILNOR 30022T5X, 60#, EP EXPRESS MICRO, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/3 ..... LIST $11,695

— MILNOR 30022V6J, 60#, EP PLUS MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, RINSAVE, 7 SPEEDS, 208/240/60/3 ..... LIST $12,825

— MILNOR 36021V5J, 80#, EP PLUS MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, RINSAVE, 7 SPEEDS, 208/240/60/3 ..... LIST $18,895

1— MILNOR 36026V5J, 100# EP PLUS, MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, RINSAVE, 7 SPEEDS, 208/240/60/3 ..... LIST $21,445

List at time of printing. Equipment is located in our St. Paul warehouse (MN), Milwaukee (WI) or Waverly (IA). Pricing for used equipment is FOB our warehouse. Pricing for new equipment is FOB manufacturers - freight is additional. For new equipment, list price is a good approximation of final delivered price with discount allowed, freight, delivery and warranty added back.

NEW DRYERS

— HUEBSCH HT050NQT, 50# GAS, DUAL DIGITAL TIMERS, 120/61/1 ..... LIST $4,160

— HUEBSCH HT055NQT, 50# GAS, DUAL DIGITAL TIMERS, SLIMLINE, FITS THROUGH 36" DOOR, 120/60/1 ..... LIST $4,315

— HUEBSCH HT075NQT, 75# GAS, DUAL DIGITAL TIMERS, 120/61/1 ..... LIST $4,610

— HUEBSCH HT075NRQ, 75# GAS, DUAL DIGITAL TIMERS, REVERSING, 208/60/3 ..... LIST $5,510

— HUEBSCH HT075NRE/OPT 75# GAS, MICRO WITH OPT MOISTURE SENSING DRYING, REVERSING, 208/60/3..... LIST $6,080

— SPEED QUEEN QT75NRQ, 75# GAS, DUAL DIGITAL TIMERS, REVERSING, 208/60/3 ..... LIST $5,510

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

1— HUEBSCH HFGX9WF1102, HOMESTYLE NATURAL GAS HEATED COIN-OP DRYER, 120/60/1 2008. COIN BOX AND COIN DROP INCLUDED. LIST PRICE: $1,125..... SPECIAL $650.00

1— SPEED QUEEN SCN40LC2OU1001 COIN 40# QUANTUM GOLD, 2 SPEED WASHER EXTRACTOR 208/240/60/3 ..... SPECIAL $ 5,170.00

1— HUEBSCH HTT030 NBC COIN STOCK 30# GAS DRYER, WHITE, 120-208/60/1..... SPECIAL $ 5,555.00

MILNOR
PELLERIN MILNOR CORPORATION
Commercial Laundry Systems

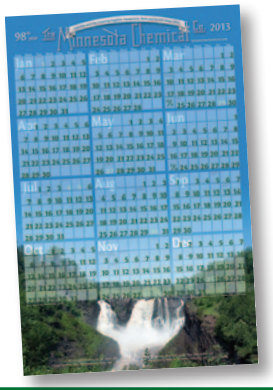
New Orleans based Milnor has the broadest range of washing technology of any manufacturer. Milnor produces washers from 20# to 600# and has new RinSave™ technology to save water and time. Automated Continuous Batch Washer Systems (CBW ™) can handle laundries from 1.5 million pounds production to over 30 million pounds with huge labor and energy and utility savings.

Gary Gauthier (right), Milnor Regional Sales Manager, recently toasted Mike Baker, President, Minnesota Chemical Co. on over 50 years as a Milnor dealer.

Milnor large open pocket washers can be sling loaded.

Jim Garcia, Service Manager, demonstrates the EP Plus test mode on Milnor washers sized from 40# to 170#.

Milnor small washers last for years and years in hotels, nursing homes and small hospitals. New models save wash time, are easy to program and easy to repair.



Minnesota Chemical Company 2013 Calendar

Our 2013 MCC wall calendars will be in the mail to you by month's end. 2013 marks the 98th anniversary of Minnesota Chemical. This year's calendar features a photo of the Pigeon River High Falls on the Minnesota/Canadian Border.

Our offices and warehouses will be closed on November 22nd and 23rd, December 24th and 25th, and January 2, 2013.

Should you wish a smaller version of this calendar, contact your MCC representative or give our St. Paul office a call.

Best wishes to you for a joyous Holiday Season and a prosperous New Year.

Chicago Dryer

Linens look better with Chicago Dryer. This 112 year old company does it all with linens – towel folders, ironer feeders, ironers and flatwork folders.

Improved linen quality, better image for the hotel or healthcare facility and labor savings are reasons to let us evaluate your needs.

Recently Mike Baker, President, The Minnesota Chemical Co. and James Baker, Iowa equipment sales, visited the factory. They were greeted by Bruce Johnson, President, then Director of Customer Service, Paul Naylor took James and Mike on a factory tour.

Paul demonstrates the ChiTouch touch screen control available on many Chicago models. ChiTouch allows fast programming, Touch and Test diagnostics, real time machine information – it is the most versatile and informative PC Based control system in the industry.

Paul shows James the ironer roll for a PowerHouse thermal ironer in production.

CHICAGO®

CHICAGO DRYER COMPANY

The Air Chicago – most versatile small piece folder, now in five configurations.

Feeding a TriStar combination ironer folder/crossfolder.

The popular Edge – the first and best cornerless large piece feeder.

Building Maintenance

TECHSTAR PLASTICS INC.

has your winter weather storage solutions!

In stock and ready to ship!

FEATURES

- Moulded in HASP makes it lockable
- Attached dome style hinged lid protects contents from the elements
- Roto moulded for durability
- Tapered design makes them nestable for shipping and storage
- Stock color is yellow

5 BAGGER™
Holds 5 bags of ice melt, sand or salt
$125.00

10 BAGGER™
Holds 10 bags of ice melt, sand or salt
$175.00

Model Number	Dimensions (L x W x H)	Shipping Weight
5 Bagger™	33” x 23” x 27”	23 lbs

Model Number	Dimensions (L x W x H)	Shipping Weight
10 Bagger™	33” x 34” x 27”	33 lbs